

# Success Story



## Company Overview

Headquartered in Sussex County, New Jersey, All County Window Cleaning specializes in window cleaning services but also provides pressure washing, seasonal gutter maintenance, new construction cleaning and more.

**Industry:** Window Cleaning  
**Year Founded:** 2000  
**Number of Office Employees:** 10 employees  
**Number of Field Employees:** 25 employees

## Business Challenges

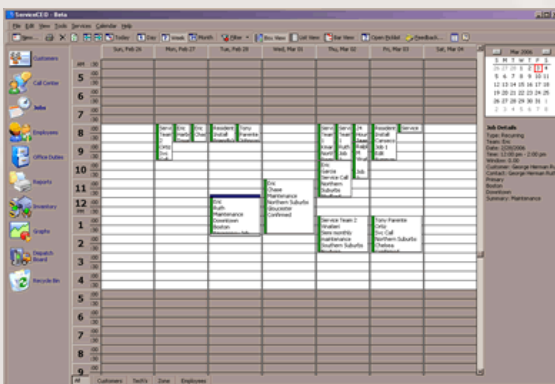
All County Window Cleaning's biggest challenge was finding a centralized solution to house all its business functions. Owner Chris Lambrinides felt his company was on the verge of rapid growth in the area but couldn't get there with the system they had in place which included using a combination of ACT, QuickBooks and Outlook.

"Our information was scattered all over the place. We were running two crews and growth beyond that with our system at that time was unimaginable. I could barely keep track of what we had going on, let alone think about," said Lambrinides.

## Why ServiceCEO?

According to Lambrinides, ServiceCEO accomplished everything he was looking for. The program offered a one-stop solution for maintaining and managing all of the company's customer data, jobs, schedules, invoices and much more.

## Key Feature - Job Scheduling

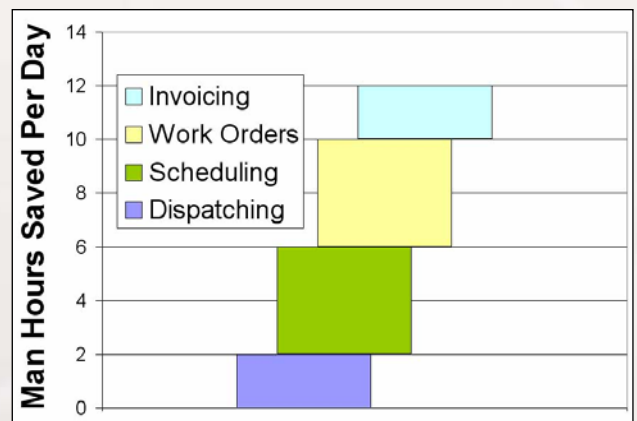


**All County Window Cleaning**

**Industry:**  
Window Cleaning

*"If you are interested in growing and getting better control over your business, this is the product for you!"*

**Chris Lambrinides**  
Owner



ServiceCEO's scheduling functionality has had the biggest impact on the business. It has allowed All County Window Cleaning to maximize work time while reducing drive time. Prior to using ServiceCEO, the company averaged about 6 jobs a day, and now see upwards of 90 per day.

## Time Savings

Overall, ServiceCEO saves All County Window Cleaning about 12 manhours a day. This time savings enables the business to focus on growing the business. In addition to the time savings, ServiceCEO has also provided an integrated system that has made it possible to handle scheduling many more jobs and keeping track of many more customers.

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